

The background features a dark blue gradient with technical graphics on the left side, including circular gauges with numerical scales (40, 150, 160, 190, 200, 210, 230, 240, 250, 260) and various circular patterns. At the bottom, there is a silhouette of a mountain range under a starry night sky.

# CUI/CMMC/ITAR COMPLIANCE FOR FEDERAL GOVERNMENT CONTRACTORS

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THE SENTINELS OF YOUR IT GALAXY

# AGENDA

- Why this Matters
- What is CUI?
- What is CMMC?
- What is ITAR?
- Practical steps
- Q&A

# WHY THIS MATTERS

- We don't want Controlled Unclassified Information (CUI) falling into the wrong hands.
- If you are not in compliance, the Federal Government can cancel your contracts.
- Increasing cybersecurity requirements
- Government contract eligibility
- Protect sensitive information
- Avoid penalties and business risk



# WHAT IS CUI?

- Controlled Unclassified Information
- Sensitive but not classified
- Defined by U.S. Government
- Assets must be properly handled and protected.

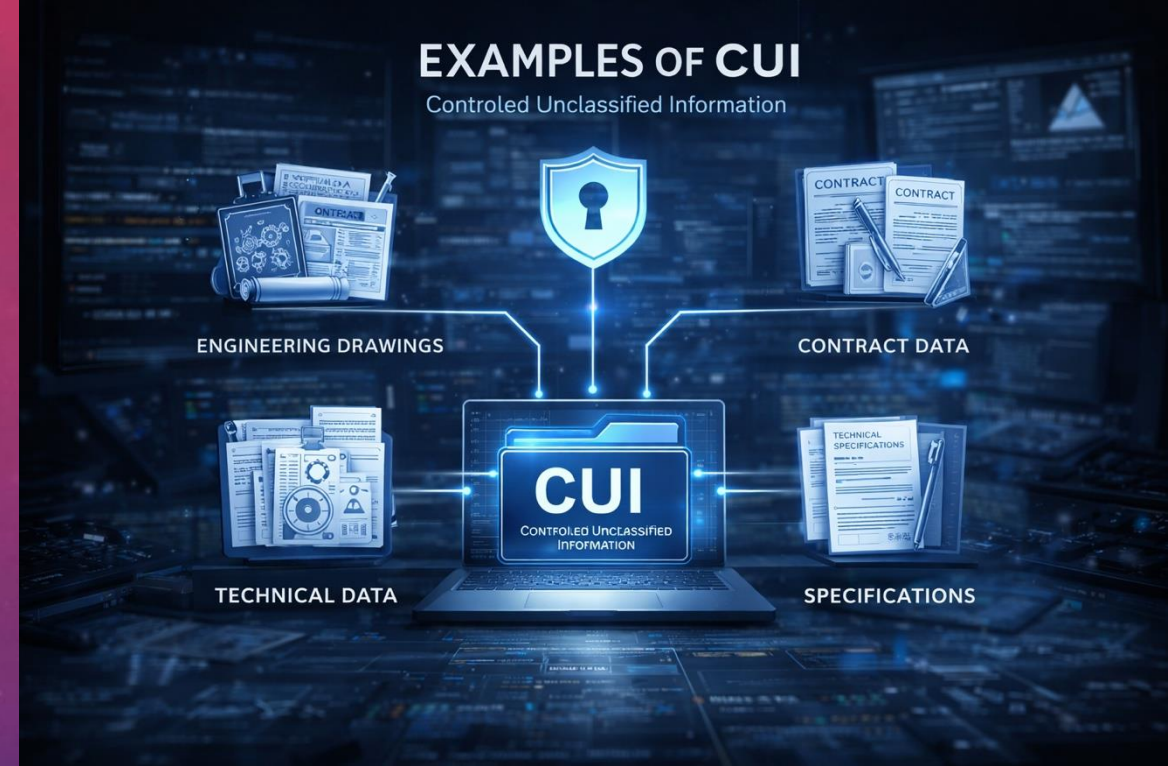


# WHAT IS CUI

- Two Levels
  - NIST 800-171
    - Your company has Controlled Unclassified Information
    - 110 Security Controls.
    - 90% of Government Contractors are at this level.
  - NIST 800-172
    - 145 Security Controls
    - Your company has High-Value Department of Defense Contracts.

# EXAMPLES OF CUI

- Intellectual Property
  - Engineering drawings
  - Technical data
  - Contracts and Specifications.
  - Export-controlled information.
- Anything Confidential/Proprietary



# WHAT IS CMMC?



- Cybersecurity Maturity Model Certification
- Department of Defense (DoD) requirement
- Ensures contractors protect CUI
- Framework to maintain good Cyber Hygiene.
- Three Levels

# WHAT IS CMMC?

- Three Levels
  - Level 1 Basic Safeguards
    - Handle Federal Contract Information, but not any Controlled Unclassified Information (CUI).
  - Level 2 CUI
    - Required when you have CUI.
    - Comply with NIST 800-171
  - Level 3 High-Sensitivity CUI
    - High-value CUI
    - Comply with NIST 800-172

# WHAT IS ITAR?



- International Traffic in Arms Regulations
  - Controls export of defense-related data
  - Applies to physical + digital sharing
  - Strict penalties for violations

# WHAT IS ITAR?

- Register with the U.S. State Department (DDTC).
- Identify and Control ITAR-Regulated Items.
- Obtain Export Licenses When Required.
- Restrict Access and Screen Parties.
- Maintain Compliance Program (Training, Records, Audits).

# ITAR EXAMPLES

- Defense designs
- Military components
- Sharing with foreign nationals
- Cloud storage considerations

# CUI VS CMMC VS ITAR

- They are kissing cousins.
  - CUI: The data
  - CMMC: The cybersecurity standard and maintenance framework
  - ITAR: Export control law
- They often overlap

# COMMON CHALLENGES

- Significant gaps between the current state of your IT Cybersecurity and the compliance requirements.
- Not knowing where data resides
- Over-sharing access
- Lack of user training
- Legacy systems

# PRACTICAL STEPS

- Start with a Gap Analysis
  - Create a baseline of the current state of your Cybersecurity and Information Technology.
  - Compare that against the requirements of CUI/CMMC/ITAR
- Create a plan to close any Gaps.
- Prepare for the Third Party Audit
- Pass the audit and become certified.

# WHAT AUDITORS LOOK FOR

- Policies and procedures
- Access control
- Incident response
- Evidence of implementation

# KEY TAKEAWAYS

- This is about protecting sensitive info
- Compliance = business opportunity
  - Barrier to entry.
- Get started now.
  - You don't want to risk cancellation of your Federal Government Contracts.

# QUESTIONS?



# THANK YOU!

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